Pricing: By Practice Area, Job Family, Experience Level

| | | Years of Experience | | | |
|------------------------|---|--------------------------------------|------|------|-------|
| | | Experience Group | | | |
| Practice Area Category | Practice Area | Job Family | 0-3 | 3-8 | 8-18+ |
| Software/IT | App Development, Cloud, SaaS, App Integration | Application Development | \$6 | \$10 | \$22 |
| Software/IT | App Development, Cloud, SaaS, App Integration | Application Integration | \$6 | \$10 | \$22 |
| Software/IT | App Development, Cloud, SaaS, App Integration | Cloud Implementation | \$6 | \$11 | \$24 |
| Software/IT | App Development, Cloud, SaaS, App Integration | Database Development | \$6 | \$9 | \$20 |
| Software/IT | App Development, Cloud, SaaS, App Integration | Full Stack Development | \$6 | \$11 | \$23 |
| Software/IT | App Development, Cloud, SaaS, App Integration | User Interface | \$6 | \$11 | \$23 |
| Software/IT | Artificial Intelligence, Machine Learning, Data Science | AI/ML Engineer | \$10 | \$17 | \$43 |
| Software/IT | Artificial Intelligence, Machine Learning, Data Science | Data Scientist | \$10 | \$18 | \$47 |
| Software/IT | Artificial Intelligence, Machine Learning, Data Science | Modeler | \$9 | \$14 | \$36 |
| Software/IT | Blockchain Development | Blockchain Architect | | \$20 | \$47 |
| Software/IT | Blockchain Development | Blockchain Consultant | | \$13 | \$26 |
| Software/IT | Blockchain Development | Blockchain Development | \$9 | \$14 | \$36 |
| Software/IT | Config Management, Dev Ops, Security | Configuration Management | \$6 | \$10 | \$24 |
| Software/IT | Config Management, Dev Ops, Security | Dev Ops | \$8 | \$12 | \$29 |
| Software/IT | Config Management, Dev Ops, Security | SDLC Security and Deployment | \$8 | \$13 | \$30 |
| Software/IT | Data Center Management, DevOps | Data Center Ops | \$6 | \$10 | \$22 |
| Software/IT | Data Center Management, DevOps | Database Administration | \$7 | \$11 | \$21 |
| Software/IT | Data Center Management, DevOps | RPA / Automation | \$6 | \$10 | \$21 |
| Software/IT | Data Management, Big Data, Analytics, Business Intelligence | Big Data Engineering | \$8 | \$12 | \$27 |
| Software/IT | Data Management, Big Data, Analytics, Business Intelligence | Business Intelligence | \$6 | \$11 | \$24 |
| Software/IT | Data Management, Big Data, Analytics, Business Intelligence | Data Visualization | \$8 | \$12 | \$26 |
| Software/IT | Data Management, Big Data, Analytics, Business Intelligence | Database Warehousing | \$7 | \$11 | \$24 |
| Software/IT | Development Support | Intellectual Property (IP) | \$9 | \$15 | \$31 |
| Software/IT | Development Support | Quality Assurance | \$6 | \$12 | \$24 |
| Software/IT | Development Support | Technical Training | \$6 | \$12 | \$29 |
| Software/IT | Development Support | Technical Writing | \$6 | \$12 | \$27 |
| Software/IT | Development Support | User Experience | \$9 | \$14 | \$30 |
| Software/IT | Development/Robotic Process Automation (RPA) Architecture | Cloud Architecture | \$8 | \$13 | \$30 |
| Software/IT | Development/Robotic Process Automation (RPA) Architecture | Infrastructure Architecture | \$8 | \$13 | \$30 |
| Software/IT | Development/Robotic Process Automation (RPA) Architecture | RPA (Automation Architecture) | \$8 | \$13 | \$28 |
| Software/IT | Development/Robotic Process Automation (RPA) Architecture | Technology Architecture | \$8 | \$13 | \$31 |
| Software/IT | Embedded Systems, Internet of Things (IoT) | Firmware Development | \$10 | \$17 | \$40 |
| Software/IT | Embedded Systems, Internet of Things (IoT) | Full Stack Product Development | \$9 | \$15 | \$38 |
| Software/IT | Embedded Systems, Internet of Things (IoT) | Hardware Development | \$10 | \$17 | \$40 |
| Software/IT | Embedded Systems, Internet of Things (IoT) | Layout Engineering | \$10 | \$16 | \$31 |
| Software/IT | Embedded Systems, Internet of Things (IoT) | Product Development | \$9 | \$15 | \$40 |
| Software/IT | Embedded Systems, Internet of Things (IoT) | Product Management | \$9 | \$15 | \$40 |
| Software/IT | Embedded Systems, Internet of Things (IoT) | User Interface - Product Development | \$9 | \$15 | \$40 |
| Software/IT | Implementation, Customization (ERP, ECM, Open Source, HRMS, CRM, CMS) | Enterprise Content Management | \$6 | \$10 | \$21 |
| Software/IT | Implementation, Customization (ERP, ECM, Open Source, HRMS, CRM, CMS) | Packaged Implementation | \$6 | \$10 | \$23 |
| Software/IT | Implementation, Customization (ERP, ECM, Open Source, HRMS, CRM, CMS) | RPA | \$6 | \$10 | \$22 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Desktop Support | \$6 | \$10 | \$22 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Field Support | \$6 | \$11 | \$26 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Infrastructure | \$6 | \$10 | \$22 |
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Pricing: By Practice Area, Job Family, Experience Level

| | | Years of Ex | Years of Experience | | |
|------------------------|---|--|---------------------|--------------|--------------|
| | | | Experience Group | | |
| Practice Area Category | y Practice Area | Job Family | 0-3 | 3-8 | 8-18+ |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Infrastructure - Cloud | \$6 | \$10 | \$24 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Infrastructure- Remote | \$6 | \$10 | \$22 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Networking | \$6 | \$11 | \$27 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Remote Application | \$6 | \$12 | \$29 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Server, OS & Virtualization | \$6 | \$11 | \$24 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Site Reliability Engineering (SRE) | \$6 | \$10 | \$23 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Storage & Backup | \$6 | \$12 | \$24 |
| Software/IT | IT Infrastructure, Systems, Networking, Telecom, Virtualization | Telecom | \$6 | \$10 | \$23 |
| Software/IT | Mobile App Development | Mobile Development | \$6 | \$10 | \$22 |
| Software/IT | Security | Application Security | \$6 | \$10 | \$24 |
| Software/IT | Security | Cyber Security | \$6 | \$11 | \$26 |
| Software/IT | Security | Infrastructure Security | \$6 | \$10 | \$24 |
| Software/IT | Security | Security - Governance, Risk, and Compliance | \$6 | \$11 | \$29 |
| Software/IT | Security | Security Incident Monitoring and Management | \$6 | \$11 | \$23 |
| Software/IT | Testing | Automated Testing | \$7 | \$12 | \$28 |
| Software/IT | Testing | Embedded Testing | \$9 | \$15 | \$38 |
| Software/IT | Testing | Manual Testing | \$6 | \$9 | \$20 |
| Software/IT | Testing | Test Engineering | \$6 | \$12 | \$27 |
| Software/IT | Web Design | Web Designer | \$6 | \$8 | \$18 |
| Design & Multimedia | Animation, Rotoscopy, Game Design | Animation, Rotoscopy, Game Design | \$6 | \$9 | \$16 |
| Design & Multimedia | Architecture, 3D Modeling | Architecture, 3D Modeling | \$6 | \$10 | \$20 |
| Design & Multimedia | Graphic Design | Graphic Design, Publishing | \$6 | \$11 | \$23 |
| Design & Multimedia | Interior Design, 3D Modeling | Interior Design, 3D Modeling | \$6 | \$10 | \$20 |
| Design & Multimedia | Media, Video, Audio Production/Editing | Media, Video, Audio Production/Editing | \$6 | \$9 | \$18 |
| Design & Multimedia | UI, UX, Prototyping | UI, UX, Prototyping | \$6 | \$11 | \$23 |
| Design & Multimedia | Virtual Reality (VR), Augmented Reality (AR) | Virtual Reality (VR), Augmented Reality (AR) | \$8 | \$12 | \$20 |
| BPM/BPO/KPO/ITeS | Accounting Operations, Accounts Payable, Accounts Receivable, Payroll | Account Recievable | \$6 | \$10 | \$21 |
| BPM/BPO/KPO/ITeS | Accounting Operations, Accounts Payable, Accounts Receivable, Payroll | Accounts Payable | \$6 | \$10 | \$21 |
| BPM/BPO/KPO/ITeS | Accounting Operations, Accounts Payable, Accounts Receivable, Payroll | Payroll | \$6 | \$10 | \$21 |
| BPM/BPO/KPO/ITeS | Admin and Facilities | Admin & Facilities - Facilities Engineering | \$6 | \$10 | \$21 |
| BPM/BPO/KPO/ITeS | Admin and Facilities | Admin & Facilities - General, Data Entry, Clerical, Research | \$6 | \$9 | \$20 |
| BPM/BPO/KPO/ITeS | Admin and Facilities | Admin & Facilities - Secretarial/Executive Assistant | \$6 | \$11 | \$20 |
| BPM/BPO/KPO/ITeS | Admin and Facilities | Admin and Facilities | \$6 | , \$9 | \$19 |
| BPM/BPO/KPO/ITeS | Consulting, Strategy, M&A, System Integration | Business Consulting | \$8 | \$13 | \$31 |
| BPM/BPO/KPO/ITeS | Consulting, Strategy, M&A, System Integration | Corporate Strategy | \$8 | \$13 | \$30 |
| BPM/BPO/KPO/ITeS | Consulting, Strategy, M&A, System Integration | Functional Consulting | \$7 | \$12 | \$25 |
| BPM/BPO/KPO/ITeS | Consulting, Strategy, M&A, System Integration | System Integration | \$7 | \$12 | \$26 |
| BPM/BPO/KPO/ITeS | Customer Service | Customer Success | \$7 | \$13 | \$29 |
| BPM/BPO/KPO/ITeS | Finance Operations : Credit, Finance Audit, Tax, Treasury, Accounting | Accounting | \$6 | \$10 | \$23 |
| BPM/BPO/KPO/ITeS | Finance Operations : Credit, Finance Audit, Tax, Treasury, Accounting | Finance Audit | \$7 | \$13 | \$29 |
| , DI O/ IN O/ INC | | Finance Generalist | \$6 | \$11 | \$28 |
| | Finance Operations : Credit, Finance Audit, Tax, Treasury, Accounting | Fillatice deficialist | | | |
| BPM/BPO/KPO/ITeS | Finance Operations : Credit, Finance Audit, Tax, Treasury, Accounting Finance Operations : Credit, Finance Audit, Tax, Treasury, Accounting | | | | |
| | Finance Operations : Credit, Finance Audit, Tax, Treasury, Accounting Finance Operations : Credit, Finance Audit, Tax, Treasury, Accounting Finance Operations : Credit, Finance Audit, Tax, Treasury, Accounting | Tax Treasury | \$8 \$8 | \$14 \$13 | \$28 \$28 |

Pricing: By Practice Area, Job Family, Experience Level

| | | Years of Experience | | | |
|------------------------|---|---------------------------------------|------------------|------|-------|
| | | | Experience Group | | |
| Practice Area Category | Practice Area | Job Family | 0-3 | 3-8 | 8-18+ |
| BPM/BPO/KPO/ITeS | HR, Comp & Benefit, Diversity, Inclusion, Talent, Organization Development | Diversity and Inclusion | \$6 | \$11 | \$27 |
| BPM/BPO/KPO/ITeS | HR, Comp & Benefit, Diversity, Inclusion, Talent, Organization Development | Global Mobility | \$6 | \$10 | \$22 |
| BPM/BPO/KPO/ITeS | HR, Comp & Benefit, Diversity, Inclusion, Talent, Organization Development | HR Generalists | \$6 | \$11 | \$26 |
| BPM/BPO/KPO/ITeS | HR, Comp & Benefit, Diversity, Inclusion, Talent, Organization Development | Organizational Development | \$6 | \$12 | \$31 |
| BPM/BPO/KPO/ITeS | HR, Comp & Benefit, Diversity, Inclusion, Talent, Organization Development | Shared Services | \$6 | \$8 | \$16 |
| BPM/BPO/KPO/ITeS | HR, Comp & Benefit, Diversity, Inclusion, Talent, Organization Development | Special Projects | \$7 | \$11 | \$25 |
| BPM/BPO/KPO/ITeS | HR, Comp & Benefit, Diversity, Inclusion, Talent, Organization Development | Training & Talent Development | \$6 | \$11 | \$23 |
| BPM/BPO/KPO/ITeS | Legal, Contract Review, Litigation/Paralegal Support, Research, Drafting | Company Secretary | \$8 | \$12 | \$27 |
| BPM/BPO/KPO/ITeS | Legal, Contract Review, Litigation/Paralegal Support, Research, Drafting | Legal | \$8 | \$13 | \$32 |
| BPM/BPO/KPO/ITeS | Legal, Contract Review, Litigation/Paralegal Support, Research, Drafting | Legal MIS | \$6 | \$11 | \$25 |
| BPM/BPO/KPO/ITeS | Marketing, Branding, Communications, Digital, Lead Gen, Research | Brand Management | \$8 | \$13 | \$34 |
| BPM/BPO/KPO/ITeS | Marketing, Branding, Communications, Digital, Lead Gen, Research | Corporate Communications | \$7 | \$11 | \$24 |
| BPM/BPO/KPO/ITeS | Marketing, Branding, Communications, Digital, Lead Gen, Research | Digital Marketing | \$7 | \$12 | \$27 |
| BPM/BPO/KPO/ITeS | Marketing, Branding, Communications, Digital, Lead Gen, Research | Marketing Communications | \$7 | \$12 | \$30 |
| BPM/BPO/KPO/ITeS | Project Management | Project Management | \$6 | \$11 | \$30 |
| BPM/BPO/KPO/ITeS | Project Management | Project Management - Agile | \$6 | \$11 | \$32 |
| BPM/BPO/KPO/ITeS | Project Management | Project Management - PMO | \$6 | \$9 | \$20 |
| BPM/BPO/KPO/ITeS | Purchasing, Procurement, Supply Chain | Purchasing, Procurement, Supply Chain | \$6 | \$10 | \$21 |
| BPM/BPO/KPO/ITeS | Recruitment, Talent Acquisition | Recruitment | \$6 | \$11 | \$24 |
| BPM/BPO/KPO/ITeS | Recruitment, Talent Acquisition | Resource Management | \$6 | \$10 | \$20 |
| BPM/BPO/KPO/ITeS | Recruitment, Talent Acquisition | Sourcing | \$6 | \$9 | \$20 |
| BPM/BPO/KPO/ITeS | Sales, Pre-sales, Account Management, Sales Admin, Telemarketing, Telesales | Account Management | \$9 | \$16 | \$49 |
| BPM/BPO/KPO/ITeS | Sales, Pre-sales, Account Management, Sales Admin, Telemarketing, Telesales | Business Development | \$8 | \$14 | \$33 |
| BPM/BPO/KPO/ITeS | Sales, Pre-sales, Account Management, Sales Admin, Telemarketing, Telesales | Channels Sales | \$9 | \$19 | \$48 |
| BPM/BPO/KPO/ITeS | Sales, Pre-sales, Account Management, Sales Admin, Telemarketing, Telesales | Lead Gen: Data Prospecting | \$6 | \$7 | |
| BPM/BPO/KPO/ITeS | Sales, Pre-sales, Account Management, Sales Admin, Telemarketing, Telesales | Pre Sales | \$8 | \$14 | \$37 |
| BPM/BPO/KPO/ITeS | Sales, Pre-sales, Account Management, Sales Admin, Telemarketing, Telesales | Sales Admin | \$6 | \$11 | \$24 |
| BPM/BPO/KPO/ITeS | Sales, Pre-sales, Account Management, Sales Admin, Telemarketing, Telesales | Sales General | \$8 | \$17 | \$52 |
| BPM/BPO/KPO/ITeS | Sales, Pre-sales, Account Management, Sales Admin, Telemarketing, Telesales | Telemarketing | \$6 | \$10 | \$22 |
| BPM/BPO/KPO/ITeS | Sales, Pre-sales, Account Management, Sales Admin, Telemarketing, Telesales | Telesales | \$6 | \$11 | \$24 |
| Engineering Design | Architectural Engineering | Architectural Engineering | \$7 | \$12 | \$31 |
| Engineering Design | Automotive Engineering | Automotive Engineering | \$7 | \$12 | \$31 |
| Engineering Design | CAD/CAM/CAE | CAD/CAM/CAE | \$6 | \$9 | \$22 |
| Engineering Design | Chemical Engineering | Chemical Engineering | \$7 | \$12 | \$34 |
| Engineering Design | Civil Engineering | Civil Engineering | \$7 | \$12 | \$34 |
| Engineering Design | Electrical Engineering | Electrical Engineering | \$7 | \$12 | \$34 |
| Engineering Design | Industrial Engineering | Industrial Engineering | \$7 | \$12 | \$34 |
| Engineering Design | Material Science & Engineering | Material Science & Engineering | \$7 | \$12 | \$34 |
| Engineering Design | Mechanical Engineering | Mechanical Engineering | \$7 | \$12 | \$30 |
| Engineering Design | Research and Design | Research and Design | \$9 | \$15 | \$40 |

Pricing Notes:

The average pricing shown is indicative and is for general reference purposes only. Please reach out to us if you need any specific pricing information for specific roles and/or job descriptions as actual pricing can vary depending upon several parameters. Certain positions require additional incentives based on performance (e.g., sales, recruitment, services etc.).

A \$295 non-refundable retainer amount for each position is required to initiate the recruitment process which involves upfront costs to us including advertising, placement consultants, resume screening, interviewing, reference checking, long distance calls, copying, postage, faxing, printing, & so on. This amount is credited toward your first month payment.

Bill rate pricing is subject to change without notice

Hourly Bill Rate Includes:

Less weekend days (Sat/Sun)

Less Leaves (Vacation/Sick)

Total Working Days per year

Estimated (Average) Billable Hours/Month

Less Public Holidays

Hours/Day Hours/Year

Location: Work from Home

Shift: Full-time: India Day Shift (M-F IST 9a-6p) OR Full-time: India Day Shift (M-F IST 9a-6p) OR

Services:

| Shared Support Services | Value Added Services | Infrastructure |
|---|---|--|
| HR (Comp & Benefits, Training & Development, Policy Adherence, Rewards, Recognition, Team Building) | Process Improvements | Facilities |
| Local Management Oversight | Six Sigma | Telecom |
| Career Path | Governance Framework | Security |
| Talent Development | SOX, SAS 70 | Internet |
| Training | Succession Planning | Computer Systems |
| Health Insurance, Retirals (PF, Gratuity) (Equivalent to Social Security FICA, FUTA) | Employee Surveys | Access Control |
| Finance, Payroll, Employee Loans/Advances | Competency Mapping | Technical Support |
| Procurement | Transition Facilitation | Network |
| IT support | Domain Specific Qualification | Servers |
| Transportation | Domain Specific Training | Software |
| Quality Assurance | Non-compete, non-solicitation, confidentiality, intellectual property | Zoom/GMeet/Teams/Skype |
| Recruitment, Background Check (education, criminal, career) | | Power Backup |
| Employment Agreement, Enforcement of Legal Policies & Jurisdictional Laws | | Work from Office* (optional) |
| Local Compliances, Taxes, Governance, Data Protection, Trademarks, Copyrights, Audits, Annual Statutory Filings | | |
| Additional Charges (Optional) | Over above bill rate | Work From Office Option Includes: |
| US Shift (EST) (IST 6:30p-3:30a) | 10% | Class A Facility |
| US Shift (PST) (IST 9:30p-6:30a) | 15% | Transportation |
| *Work from Office | \$2.91/hour | Late Night Transportation Security Escort |
| Overtime | 25% (over 45hrs/wk) | Office Snacks, Tea, Coffee |
| Local US Area Code+Phone Number | \$10/month | Utilities: Electrical, Air-conditioning, etc |
| Billable Hours Estimation | | Power Backup: Genset, UPS |
| Total Days in a year | 365 | |

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